



Amount in Taka	
2015-2016	2014-2015

20 Net Sales Revenue

This is arrived at as follows -

Sales	278,580,993	335,797,402
Less: VAT	(40,434,365)	(48,795,873)
Total	238,146,628	287,001,528

21 Cost of Goods Sold

This is made - up as follows -

Notes

Work in process -opening		6,224,859	6,534,762
Raw materials consumed	21.01	15,016,805	16,928,071
Packing materials consumed	21.02	107,047,910	122,453,801
Less: Closing Work in process		(6,053,248)	(6,224,859)
Direct materials consumed		122,236,326	139,691,775
Direct labour		4,072,307	4,907,726
Manufacturing overhead	21.03	27,456,198	28,460,748
Depreciation		5,453,932	5,623,912
Cost of production (Material & Manufacturing Exp.)		159,218,764	178,684,161
Finished goods opening		19,638,642	18,159,772
		178,857,406	196,843,933
Finished goods closing		(18,965,324)	(19,638,642)
		159,892,082	177,205,291
Cost of sample		(2,143,567)	(1,942,375)
Cost of Goods Sold		157,748,515	175,262,916

21.01 Raw Materials Consumed

This is made -up as follows -

Opening stock	12,842,567	12,435,682
Add: Purchase	14,387,964	17,334,956
	27,230,531	29,770,638
Less: Closing stock	(12,213,726)	(12,842,567)
Raw materials consumed	15,016,805	16,928,071

21.02 Packing Materials Consumed

This consists of as follows -

Opening stock	27,447,632	31,758,742
Add: Purchase	106,963,827	118,142,691
	134,411,459	149,901,433
Less: Closing stock	(27,363,549)	(27,447,632)
Packing materials consumed	107,047,910	122,453,801



Amount in Taka	
2015-2016	2014-2015

21.03 Manufacturing Overhead

This consists of as follows -

Salary,wages and benefits	12,919,503	13,365,594
Indirect materials	769,095	834,361
Overtime	1,026,398	1,181,543
Travelling & conveyance	200,753	328,945
Printing & stationery	117,073	218,504
Repairs & maintenance	375,761	346,322
Telephone, telex & fax	177,065	154,217
Gas & electricity	8,581,862	8,750,332
Insurance	583,272	567,158
Automobile operating expenses	534,100	533,501
Canteen expenses	1,568,897	1,593,676
Municipal tax	346,408	322,954
Trade licence fee	256,011	263,641
	27,456,198	28,460,748

22 Administrative Expenses

This consists of as follows -

Salary and allowances	5,164,385	5,004,146
Directors remuneration	1,861,500	1,861,500
Directors fees	270,000	47,250
Office rent	240,000	240,000
Repairs and maintenance	358,800	252,078
Travelling & conveyance	182,944	162,940
Bank Charges	222,268	240,370
Office expenses	181,077	168,169
Fooding expenses	557,319	516,848
Automobile Operating expenses	240,440	233,793
Printing, stationery	264,817	220,231
Postage, Phone, Fax and Internet	224,001	239,027
Electricity, gas and water	317,768	239,447
Insurance	218,799	206,628
Legal, professional & other service charge	364,100	306,750
Membership fee	163,000	184,782
Audit fee	300,000	80,000
AGM expenses	195,615	261,393
Depreciation	159,939	172,293
Total	11,486,772	10,637,645

a. Audit fee represents Auditors' remuneration for auditing the accounts of the Company for the year ending 30 June 2016.

b. Break up of AGM expenses are as follows-

Report and dividend warrant printing	80,550	119,670
Report and dividend warrant despatched	4,025	6,704
AGM notice and others (advertisement in newspaper)	77,855	101,844
Decoration and others	33,185	33,175
	195,615	261,393



Amount in Taka	
2015-2016	2014-2015

23 Selling, Marketing and Distribution Expenses

This consists of as follows -

Salary,allowances and benefits	21,527,536	23,257,684
Office rent	2,140,800	1,605,600
Repairs and maintenance	333,303	303,953
Travelling & conveyance	5,414,241	5,622,175
Casual wages	486,300	515,100
Office expenses	599,278	602,354
Printing & stationery	442,208	472,918
Postage, phone, Fax and Internet	436,966	427,142
Electricity, gas and water	450,745	434,122
Insurance	631,133	678,009
Training & conference	110,000	117,600
Promotional materials expenses	1,531,039	1,794,317
Other promotional expenses	847,032	926,480
Sample expenses	2,143,567	1,942,375
Distribution expenses	3,826,642	4,626,390
Automobile operating expenses	697,200	716,637
Depreciation	469,548	550,427
Total	42,087,538	44,593,283

24 Other Income

A. Operating Income - Sales of Fish	-	3,162,578
Less:		
Operating Expenses - Purchase of Post Larbac (PL)	-	(842,648)
Operating Expenses - Purchase of Fish Feed	-	(798,625)
	-	1,521,305
B. Business Gain (Sale of Micro bus)	298,790	-
Total	298,790	1,521,305

25 Finance Cost

Interest on Short Term Loan	2,301,628	3,184,251
Interest on Cash Credit	10,904,225	41,348,257
Interest on Long Term	-	1,318,057
Interest on loan from P.F and Welfare Fund	3,753,024	4,048,523
Total	16,958,877	49,899,088



Amount in Taka	
2015-2016	2014-2015

Al- Arafah Islami Bank can not charge any profit (Interest) to the company on the following grounds-

i) Al-Arafah Islami Bank Ltd. has tried to convince our Company that Islamic Shariah Banking is beneficial for this world and also for the next world and their activities is based on get the nation rid of Usury (interest). Furthermore the bank declared in their Memorandum of Association clause 3.1, 3.2, 3.3, 3.5 & 3.6 specifically stating that the Bank shall not enter into any transaction of any kind including any investment which involves interest directly or indirectly. But in the speech in the Parliament Finance Minister has declared the activities of Islami Banks are based on frauds which the Company has also experienced. The bank have also committed to the principal of rendering banking services of all kinds on interest free and profit and loss sharing basis in accordance with the Islamic Shariah. On this condition the Company agreed to take investment from the Bank.

ii) The Company claimed a demand for a sum of Tk. 157.20 crore on account of loss and damage to the Company which is under Sub judice. The bank is calming a sum of Tk. 83.12 crore which is not acceptable to the Company.

iii) The aforesaid amount of Tk. 83.12 crore is disputed which included a profit (Interest) of Tk. 45.92 crore which is illegal as per Islamic Shariah Principle. This is also under Sub Judice.

iv) The Bank is entitle to share of Profit and Loss which accrues on the finalization of Profit and Loss of the Company at the end of the year.

v) Once the Company wins the case it will be impossible for the Company to realized a sum of Tk.120.00 crore (157.20-83.12+disputed interest of Tk.45.92=120.00 crore) from the Bank.

vi) The Company as per experts opinion, has not apportioned the profit (Interest) of the bank during the year 2015-16 as the accounts are yet to be finalized.

vii) The quarterly accounts has also been submitted to the BSEC, DSE and CSE without charging interest for the aforesaid ground.

viii) As on the date of 27/10/2016 the company shall get a sum of Tk.120 crore as above from the bank question of provision/charging of profit (interest) cannot arise in any way at all as because it will be total violation of Islamic Shariah law.

26 Contribution to Workers' Profit Participation & Welfare Fund

This represents 5% of operating profit before tax after charging the contribution provided as per provision of the labour Act 2006.

27 Current Tax

This represents estimated Income Tax Liability as follows:

25 % Income Tax on Taxable Profit of Taka 9,380,940	2,345,235	1,573,476
25 % Income Tax on Taxable Profit of Taka.298,790	74,698	26,065
	2,419,933	1,599,541



Amount in Taka	
2015-2016	2014-2015

28 Appropriation During the Year

In accordance with BAS -1 " Presentation of Financial Statements", the appropriations for the year have been reflected in the "Statement of Changes in Equity"

Dividend - Proposed

The proposed dividend @ 25% i.e, Taka. 2.50 per share of Taka. 10 each has been recommended by the Board of Directors subject to approval of shareholders.

During the year under review, a part of the balance of net profit though carried forward in the Statement of Financial Position will be applied for payment of this year's cash dividend proposed by the Board of Directors @ Taka. 2.50 per share and will be recognised as liability in the accounts as and when approved by the shareholders in the Annual General Meeting. Total amount of proposed cash dividend for the year 2015 - 2016 is calculated to Taka.31,29,000.00

29 Earnings Per Share (EPS)

Earning per share and its components have been defined in notes 12.2.10 The computation of EPS is given below -

a. Earning attributable during the year to ordinary	5,820,394	4,308,234
b. Number of ordinary shares outstanding during the	1,251,600	1,251,600
c. Earnings per share	4.65	3.44

30 Payment / Perquisites to Directors / Managers

The aggregate amounts paid to / provided for the officers of the company as defined in the Securities and Exchange Rules 1987 are disclosed below :

Managing Director	631,500	631,500
Directors Remuneration	1,230,000	1,230,000
Managers :		
Salary	2,344,170	2,142,634
Other benefits:		
Bonus	176,642	168,543
House rent	1,442,896	1,276,758
Utilities & others	751,490	677,403
Total	6,576,698	6,126,838

a. No compensation was allowed to the Managing Director of the Company except as stated above.

b. No money was spent by the Company for compensating any member of the Board for special services rendered.

31 Production Capacity and Utilisation

[Quantity in million, unit of Bag]

Year	Products	Installed	Actual	Capacity
		Capacity	Production	Utilised
2015-2016	I.V. Fluid (Bags)	10.00	3.48	34.86%
2014-2015	I.V. Fluid (Bags)	10.00	4.26	42.60%



Amount in Taka	
2015-2016	2014-2015

32 Capital Expenditure Commitment

a. There was no capital expenditure contracted but not incurred or provided for at 30 June 2016.

b. There was no material capital expenditure authorised by the Board but not contracted for at 30 June 2016.

33 Contingent Liabilities

There was no sums for which the Company is contingently liable at 30 June 2016.

34 Dividend Paid to the Shareholders

During the year under review cash dividend amounting to Taka. 1,643,906 has been paid to the shareholders.

35 Credit Facilities

There was no credit facility available to the company under the contract but not availed of as on 30 June 2016 other than bank credit facility and trade credit available in the ordinary course of business.

36 Demand sum of Tax Tk. 6.15 crore

As per direction of Local and revenue Audit Directorate under Comptroller and Auditor general issued an illegal order assessing a sum of Tk. 6,15,29,540 under section-120 basing on total income and adding back all the total expenditure of the Company and imposed unilaterally aforesaid illegal Tax for the assessment year 2011-12. The matter is under Sub Judge and liable to be rejected.

Sd/-

Jahangir Alam
Company Secretary

Sd/-

Dr. Roushon Alam
Managing Director & CEO

Sd/-

Ayesha Alam
Chairperson

Dated, Dhaka
October 27, 2016